



Somerset CPAs Health Care Team
We understand the business of medicine.



Key to your financial success:

➤ **Revenue Improvement Through Medical Practice Coding**



Are you leaving money
on the table?

Benchmarking your way to
coding success.

Revenue Improvement Through Medical Practice Coding

Tools that provide you knowledge in professional practice performance and compliance monitoring.

Features of the Coding Reports

- Demonstrates coding revenue opportunities
- Tracks and compares individual and like specialty coding patterns
- Compares practitioner coding performance to established benchmark curves
- Provides substantial assistance in identifying areas for provider reviews
- Assists in tracking physician coding patterns subsequent to coding education
- Multiple inpatient and ambulatory code comparisons
- Assists in determining coding compliance issues

To manage your physician network effectively, you need to know how you are performing in professional practice coding.

It has been recognized for hospital-based physician networks that enhanced revenue performance can provide substantial improvement in the economic outlook of a practice. Revenue enhancement can occur as a result of improved revenue cycle performance, appropriate fee schedule analysis and coding improvements by the professional providers. Somerset can assist you in each of these areas.

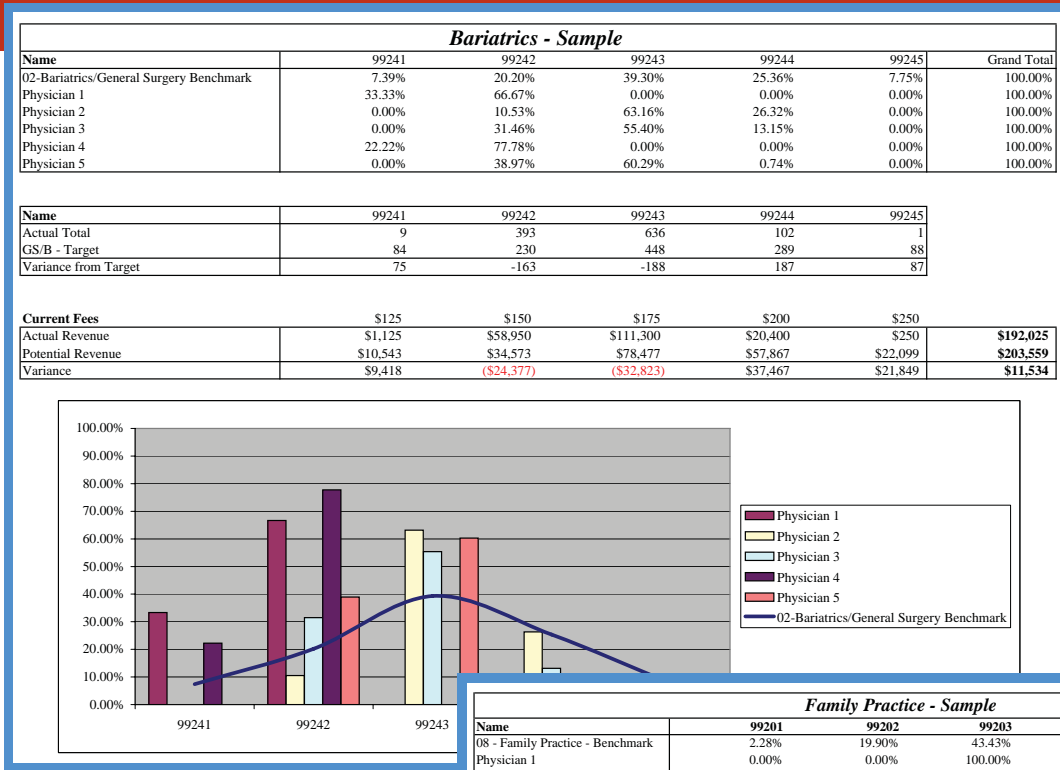
Somerset has also developed substantial tools to provide you with the necessary information to improve the professional coding for your group. Once installed, the tools will provide the information you need to conduct focused reviews and establish training needs for your professional providers. The coding tools will also assist you in tracking coding improvement that comes from corrective review plans and coding education programs. As part of these reports, you will also be able to see the improved financial performance that can occur from correct coding. Synergy of this tool occurs with the Somerset financial model and any physician compensation methodology that is built on a work Relative Value Unit system (wRVU).



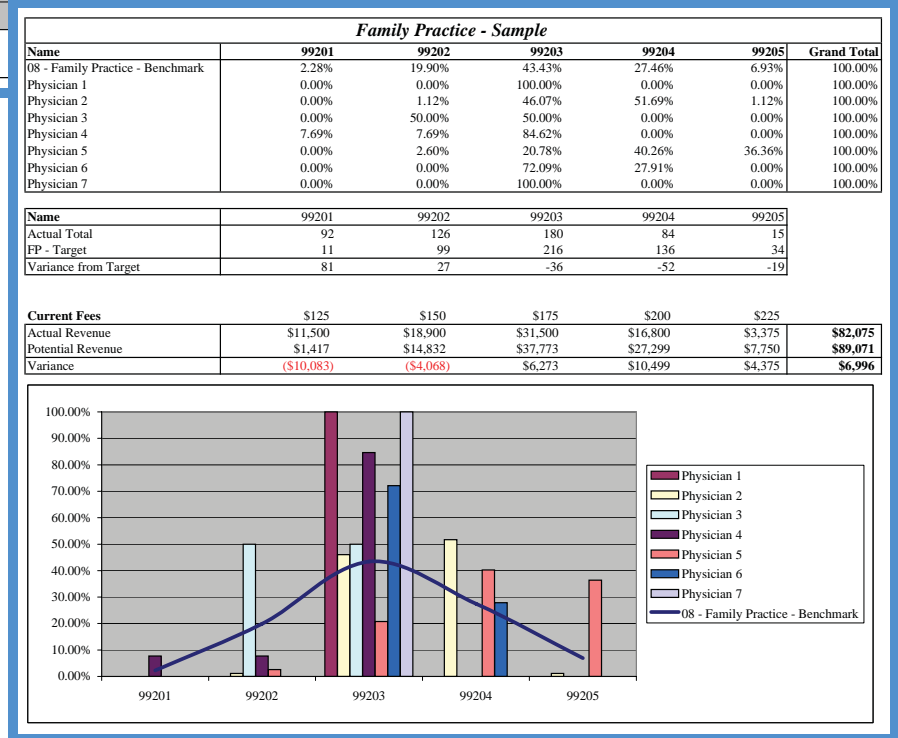
If used correctly, the professional practice coding tool will provide you with the assurance you need that you are within established guidelines for coding compliance and insurance review protection.

The health care consultants of Somerset will assist in the installation of this tool using data from your current hospital or physician network financial systems. When fully in place, we know that both administrative and physician leadership will find the reports useful to be able to identify areas needing coding performance improvement. You will know exactly how well your physician network is performing—a key to your financial success.

➤ Do you know if your physician practices are performing to benchmark?



Please request additional information regarding the interoperability of this product with the other financial tools offered by Somerset CPAs.



Hospital and Health Systems Consulting Services

- Financial modeling
- Revenue cycle enhancement
- Physician compensation
- Revenue improvement - medical practice coding tools
- Fee schedule analysis
- Physician network or practice assessment
- Physician network management: a "best practice" model of performance
- Physician practice strategies: organizational assessment for collaboration - start up - ownership
- Physician alignment strategies
- Coaching and facilitating of board/senior leadership/physician relations
- MSO development
- Practice management training and development
- Assistance in AAAHC and JCAHO accreditation
- Change management
- Interim management

Somerset CPAs

3925 River Crossing Parkway
Third Floor, Post Office Box 40368
Indianapolis, Indiana 46240-0368
Tel: 317.472.2200 - 800.469.7206
Email: info@somersetcpas.com
<http://healthcare.somersetcpas.com>

