



**Somerset CPAs Health Care Team**  
*We understand the business of medicine.*



*Key to your financial success:*

➤ **Different Breed of Consulting: an Experienced-Based  
Philosophy of Implementation**

Our consultants not only diagnose and report business improvement opportunities—we implement our recommended changes.



Consultant reports sitting  
on the shelf?

We implement  
our recommendations.

## Features of Our Client Consulting Relationships

- Principal consultants that represent 20+ years of front line experience
- Superior business and analytical tools to assess the unique needs of your market
- Sound business recommendations where we stand ready to implement our recommendations
- A proven track record of implementation success
- Key to your organization's success

### You can be assured with the quality of consultant Somerset CPAs provides.

The health care consultants of Somerset provide a superior approach to consulting. All principal members of our hospital and health systems consulting team have 20+ years of direct operational experience. On a first-hand basis, our consultants have experienced the complex issues encountered in most medical markets.

Our approach to a consulting relationship is one of listening and learning about the unique needs of your organization. We have tools that can assist in assessing and guiding us through your problems so that no issue is missed. Since our consultants have managed on the front line, we know the right questions to ask. Our reports provide both

critical thinking and state-of-the-art quantitative analytics, reflecting superior solutions to your unique situation.

Not only do we provide timely reports to our clients, we utilize this information as a launching point for implementation. Engagement of implementation services can be arranged to assure your organization's success.

Another key point of our philosophy is one of working with our clients in a flexible and collaborative manner. We do not present with a "canned approach." We provide many tools and approaches that will be key to your organization's success.

#### Hospital and Health Systems Consulting Services

- Financial modeling
- Revenue cycle enhancement
- Physician compensation
- Revenue improvement - medical practice coding tools
- Fee schedule analysis
- Physician network or practice assessment
- Physician network management: a "best practice" model of performance
- Physician practice strategies: organizational assessment for collaboration - start up - ownership
- Physician alignment strategies
- Coaching and facilitating of board/senior leadership/physician relations
- MSO development
- Practice management training and development
- Assistance in AAAHC and JCAHO accreditation
- Change management
- Interim management

*Steven Goodman, M.D., Physician Management Council*

"Somerset CPAs consultants worked collaboratively with our hospital board, senior leadership and physicians to establish a successful foundation for Ellis Hospital's employed physicians. Their hands-on implementation style was unique and designed for success."

#### Somerset CPAs

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