

Helping **drive**  
your business.



## Dealership Team

### Somerset CPAs

Somerset is a firm of business advisors who take a direct, hands-on interest in our clients' well-being. Because of our comprehensive mix of both traditional and non-traditional services, we are equipped serve the unique needs of dealers and their dealerships.

For internal dealership management or for the outside CPA, our staff of specialists in every area of the dealership serves as an extension of your own resources. We have spent the time training our staff, so that **your staff does not waste their valuable time "training the auditors."**

We know you are passionate about your business. Likewise, Somerset professionals are passionate about helping **drive your business to success.**

Somerset is solidly committed to the dealership industry. Our extensive knowledge comes from team members' years of experience directly in the industry, focused continuing education and **successful consulting** with other dealers from all over the country.

Our list of services on the reverse side, while not all inclusive, is an indication of some of the special projects our professionals regularly perform for dealers to help them succeed in today's business environment.

Find out how Somerset CPAs can help you look at your dealership in a unique way. **Contact us today at 317-472-2200, 800-469-7206 or [info@somersetcpas.com](mailto:info@somersetcpas.com).**

# Somerset Dealership Team Services Offered

## Dealership Consulting Services

- Valuations of dealerships
- Acquisitions and sales of dealerships (including the actual negotiations)
- Cost segregation studies for recently acquired or constructed facilities
- Expense reduction reviews and cost control solutions
- Fraud auditing, control and litigation support
- Negotiating insurance premiums and coverages
- Operational reviews for lost profit opportunities
- Safeguards reviews (including assessment and staff training)
- Government regulation compliance reviews (including Privacy Act, OSHA, EPA, etc.)
- BHPH (and LPHH) profit opportunity and tax consulting
- Banking matters
- Benchmarking
- Warranty reviews
- Negotiating computer system purchases
- Parts physical inventories (counts and controls)
- Best practice consulting
- Fixed operations consulting
- Franchise applications
- Producer owned reinsurance company and retro program issues
- LIFO calculations and issues
- Sales tax audit and recovery services
- Service department traffic and profit improvement
- Cash flow analyses and improvement consulting
- Litigation support (including manufacturer disputes)

## Assurance Services

- Financial statements: audits, reviews and compilations
- Employee benefit plan audits
- Bookkeeping services

## Tax Services

- Corporate and partnership tax returns
- Individual income tax returns
- Individual and corporate tax planning
- Creative tax strategies
- Multi-state tax planning and strategy development
- Sales, use, property and excise tax analysis
- Gift and estate tax planning and returns

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