

### Productive Resources Relies on PORTFOLIO for an Integrated Accounting and Project Management Solution.

#### Overview

Originally founded in 1991, Productive Resources derived their name from their expertise - using resources more productively. At Productive Resources they serve their clients by providing a resource for engineering solutions. Productive Resources specializes in cost-effective solutions that meet their clients' needs. Engineering, Design, FEA, CAD Detailing. They do it all and they do it better every day, bringing together the latest technology with the best solutions for their customers.

An exciting new accomplishment, Productive Resources has become one of the country's fastest-growing companies and currently is doing design work for some of the biggest names in agriculture, construction and defense. With about 100 employees and revenues of \$8.9 million in 2006, Productive Resources ranked at No. 1,997 on Inc. Magazine's list of the 5,000 fastest-growing private companies in the U.S for 2007. "

At Productive Resources, they understand that how they work is often as important as what they are working to accomplish. It is through advanced solutions and integrated communication that they can be more productive, more cost-efficient and better able to meet their clients' needs. They are able to take their projects from cradle to grave.

***"With Quickbooks<sup>®</sup>, invoicing was not directly tied to the time-sheets, which generated opportunities for billing errors. Any changes made after time approval created a tracking nightmare."***

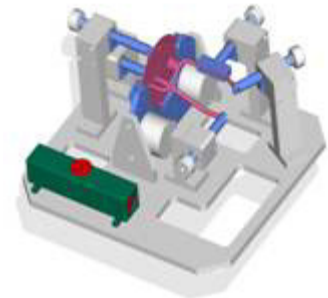
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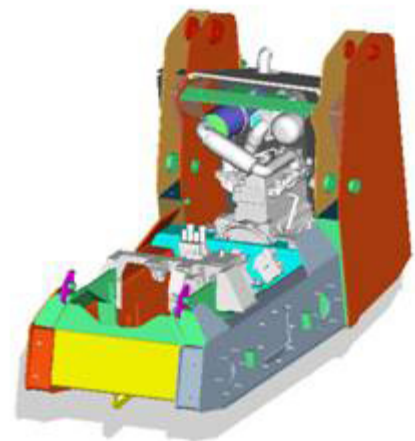
Services: Engineering, Finite Element Analysis, Mechanical Engineering, Product & Tool Design, Builds for Testing, FEA, CAD Detailing & Training.

Product Using: PORTFOLIO

Prior Solution: Quickbooks PRO



Tooling – Tweek Fixture for fuel senders



Stationary Power Unit – Engine Gen Set

## Challenges

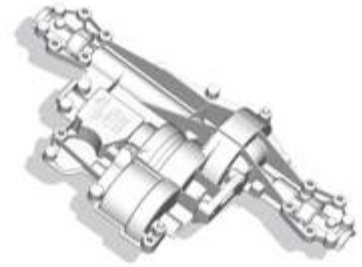
Productive Resources required the ability to customize their unique project needs so they could properly track budgets and time. Although they were able to bill out individual phases within a project with their prior software, they wanted to produce margin reports more easily and without the fear of errors. They also needed utilization reports to produce 'realization' data regarding staff and a complete solution that integrated their accounting with project management.

***“With PORTFOLIO, we do not have to worry about anything being deleted within invoices and we are able to finish month-end financials more quickly and efficiently.”***

## Success Strategy

PORTFOLIO has helped improve information collections to better utilize that information to improve their company. Productive Resources is now able to measure their WIP and can see the result of that progress in real time, which was not accurately displayed with their prior software. PORTFOLIO has integrated their accounting with project management and simplified their invoicing process, allowing the staff to quickly and easily see financial and project information in real time.

***“PORTFOLIO allows us to bill out fixed projects in an accurate ‘checks and balance’ process, with a smooth transition, fearless of error from data translation or upload into an additional program.”***



Small Hydrostatic Transmission