

PORTFOLIO has Helped Gary Lee Partners Decrease Their Billing Cycle by 5-8 Days.

Overview

Founded in 1993, Gary Lee Partners is a Chicago-based international design firm with additional offices in New York and San Francisco. Their firm consists of 40 architects and interior designers specializing in everything from law firms to furniture design. Their clients benefit from the collaborative efforts of an entire studio of design professionals. It is their studio environment that promotes the central involvement of each professional within their firm that brings the benefit of a broad base of experience to each project.

A majority of their work is in architecture and design for commercial, residential and hospitality clients, as well as product design. As architects and interior designers, they pursue inspiring work for clients with a sophisticated understanding of the value added by good design. Gary Lee Partners believes that every project is an opportunity to create an integrated environment that reveals the spirit of the location, the culture of the client, and the power of design. Essential solutions where every design decision contributes to a sense of wholeness have always been their goal and are now their hallmark. Their projects evidence their passion for design, their concern for craft, and their willingness to push the process to achieve excellence.

“Having used multiple systems to produce invoices, our billing and collection cycles were both complicated and delayed.”

Challenges

Gary Lee Partners needed more advanced software for their projects. Their Project Managers (PMs) needed to have access to their projects, budget information, employee time, and invoice status. The process to request and see downloaded reports was slow and inefficient, as well as incomplete. Because they used multiple systems for accounting and project management, nothing was integrated. They had to piecemeal everything, which cost them unnecessary time and effort. PMs needed the accessibility to see which employees were billable in order to better manage their teams which existing software systems did not allow.

Gary Lee Partners
360 W. Superior Street
Chicago, IL 60610

www.garyleepartners.com

Services: Interior Architecture & Design

Product Using: PORTFOLIO

Prior Solution: Quickbooks



The design of this space highlights both the architecture of the building and the city views, while creating a luxuriously warm space with a modern and intimate sophistication.



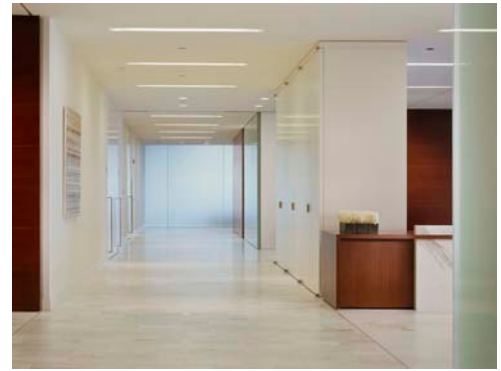
Intimate areas are created within the main dining room through the skillful use of dramatic lighting, a warm color palette ranging from light to dark, and textures from smooth to rough.

“PORTFOLIO has increased our team’s accessibility and billing capabilities.”

Success Strategy

As Gary Lee Partners continues to grow over the years, their need to evaluate and make decisions regarding their software has become more and more important. Although they were hesitant to select a new software at first, they realized that PORTFOLIO was a safe and smart choice. PORTFOLIO allows the PMs to see who is billable and how to train their managers to appropriately delegate work. Their billing cycles are significantly shorter and reports are more useful and informative. PORTFOLIO encourages growth and success.

“Since we started using this software, PORTFOLIO has saved us time and money.”



Natural elements consisting of wood, stone and glass were used throughout the space. Textures and high contrasting materials lend themselves to this polished interior creating a tailored space suitable to this high-profile law firm’s clientele.