

Ajera helps Frisbie Architects manage year after year growth.

Overview

Frisbie Architects, Inc., based in River Falls, WI is a full service architectural firm with a reputation of listening and creatively collaborating with their clients to transform visions and program goals into quality design solutions that are completed on-time and within budget.

Frisbie Architects has developed commercial properties and are also commercial property owners, so they understand how business owners think. They know how to help business owners and developers explore the potential of their sites and help them put together proformas to determine what it will take to make a project successful.

“Ajera has helped our staff easily see where they are in the project and provide a way for the owners to easily see which project managers are consistently bringing their projects in on or under budget.”

Challenges

Frisbie Architects needed to easily see the profitability of each project. Prior to their purchase of Ajera software, they lacked the ability to easily track project profitability, manage expenses, process billing quickly and did not know how strong of a growth mode they were really experiencing. As business continued to grow, those issues became more complex.

“Quickbooks® would have been a very clumsy system to do the amount of billing and reimbursable expenses we needed to do. We needed a billing process that could easily track expenses and would allow us to easily see a project’s WIP.”

Frisbie Architects, Inc.
215 N. Second Street
Suite 204
River Falls, WI 54022

715.426.4908
www.frisbiearchitects.com

Services: Senior Housing,
Commercial, Local/State
Government Projects

Product Using: Ajera

Prior Solution: Quickbooks



M&I Bank - This M&I Bank branch followed corporate prototypes for the interior, while creating a unique classic design for the exterior. The building features a prominent entrance tower, a tower over the three drive through lanes, and extensive brick, EIFS, and stone. Through creative site layout, Frisbie Architects was able to fit this bank with its 4,016 sq ft footprint on a small one-half acre site and have it meet all codes while functioning well.



Ban Tara Development - The Ban Tara Lot Building sets the design precedent for future buildings in this new 22-acre retail development in a high visibility and high traffic count area. The building owners wanted to create a striking building that would draw customers. The 10,000 sq ft single-story building has a clear-span interior allowing flexibility for up to seven tenants.

Success Strategy

Ajera simplifies Frisbie Architect's billing process, allows staff to quickly see project WIP and also easily tracks profitability. The flexibility of the software also allows them to report profitability in both earned and cost amounts. And with bidding new projects, Ajera provides easy access to previous similar projects so they can be reviewed and compared in order to create more accurate proposals.

“Our gross revenue, client invoices and vendor payments have significantly increased over the past two years. Ajera has certainly helped us keep up with the growth and track it in a way that Quickbooks® never would have.”



Comforts of Home - Multiple Senior Housing Projects in western Wisconsin and the Minneapolis/St. Paul area, including assisted living, townhomes, apartments and memory care facilities.